

Rate lock procedures for:

New York Life Fixed Deferred Annuities

Follow these instructions in order to qualify for the old New York Life Annuity rate, if rates decrease.

Applications with full premium payment

- 1. Applications must be signed and dated **prior** to the date of the rate change.
- 2. All premiums and paperwork must be received in good order at the lockbox no later than 30 calendar days after the application signed date.

Electronic applications

1. The sign date is the date business is submitted onto the electronic system.

Applications with transfers/exchanges

- 1. Applications must be signed and dated **prior** to the date of the rate change.
- 2. Application and transfer paperwork (including applicable state replacement forms) must be received in good order at the lockbox no later than 30 calendar days from the application signed date.
- 3. All premiums must be received at the lockbox no later than 60 calendar days from the application signed date.

Follow these instructions in order to qualify for the new New York Life Annuity rate, if rates increase.

Applications with full premium payment

- 1. Applications must be signed and dated **on or after** the date of the rate change.
- 2. All premiums and paperwork must be received in good order at the lockbox no later than 30 calendar days after the application signed date.

Electronic applications

1. The sign date is the date business is submitted onto the electronic system.

Applications with transfers/exchanges

- 1. Applications must be signed and dated **on or after** the date of the rate change.
- 2. Application and transfer paperwork (including applicable state replacement forms) must be received in good order at the lockbox no later than 30 calendar days from the application signed date.
- 3. All premiums must be received at the lockbox no later than 60 calendar days from the application signed date.

Additional information: If premiums are received outside of either of the 30 or 60 calendar day periods described above, the policy will be issued with the rate in effect on the date the last premium is received.

New York Life Fixed Deferred Annuities are issued by New York Life Insurance and Annuity Corporation (NYLIAC) (A Delaware Corporation), a wholly owned subsidiary of New York Life Insurance Company. This material is being provided for informational purposes only, and was not prepared, and is not intended, to address the needs, circumstances and objectives of any of individual or groups of individuals. New York Life and its affiliates are not making a recommendation that any of your particular clients purchase any specific products. The U.S. Department of Labor has adopted new fiduciary regulations (the "DOL Rule") that apply to IRAs and plans subject to the Employee Retirement Income Security Act of 1974, as amended ("ERISA") on and after the DOL Rule's applicability date. Brokers, registered representatives and distributors should consult with their own tax and legal advisors regarding the impact of the DOL Rule. Please understand that New York Life, its subsidiaries, agents, and employees do not provide legal, tax, investment or ERISA advice.

For Financial Professional Use Only. Not to be distributed to the Public.

Investments and insurance products are: Not FDIC/NCUA Insured • Not Insured by Any Federal Government Agency • Not a Deposit or Other Obligation of, or Guaranteed by, the Bank or Any of Its Affiliates • May Lose Value

For Financial Professional Use Only. Not to be distributed to the Public.