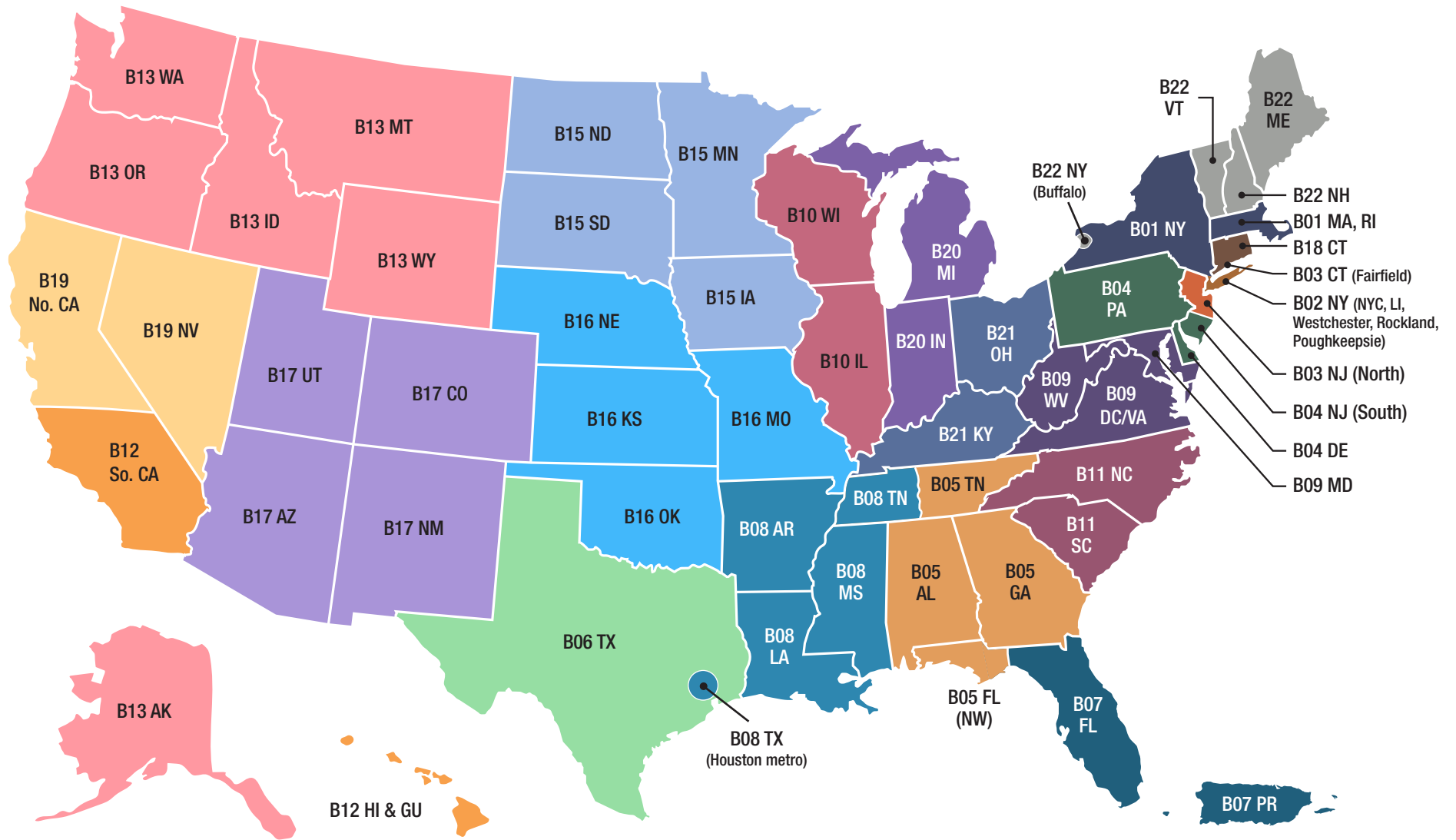


Retail Annuities Channel Map



Sales desk: 888-474-7725

For Broker-Dealer Use



Retail Annuities Sales Team

as of January, 2026

Philip Caminiti, Managing Director, Head of Sales and Relationship Management (212) 576-4633 • Michael Molinaro, Manager, Head of Internal Sales Desk (212) 576-5650

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B02	Andrew Williams	Andrew_K_Williams@newyorklife.com	(914) 772-8808	NY (NYC, Long Island, Westchester, Poughkeepsie & Rockland, 100-119, 124-127)	Shane Murphy	shane_r_murphy@newyorklife.com	(212) 576-8266
B03	Jim Korn	Jim_Korn@nylim.com	(908) 418-8817	CT (066, 068-069), NJ (North, 070-079, 085-089), NYC Wire firms (100-102)	Meg McLean	Meagan_M_McLean@newyorklife.com	(212) 576-6283
B04	John Morelli	John_Morelli@newyorklife.com	(973) 592-9488	DE, NJ (South, 080-084), PA	Ari Zucker	Ari_I_Zucker@newyorklife.com	(212) 576-3875
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B06	Greg Lippert	Greg_Lippert@newyorklife.com	(201) 637-9483	TX (ex Houston 770-777)	Ray Higgins	Raynnier_higgins@newyorklife.com	(212) 576-7014
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B08	Charles Baker	Charles_Baker@newyorklife.com	(832) 722-9911	AR, LA, MS, TN (Parts of Nashville), TX (Houston metro 770-777)	Will Philo	william_I_philo@newyorklife.com	(212) 576-8115
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B20	Steve Shrout	Steven_D_Shrout@newyorklife.com	(248) 568-6658	MI, IN	Eric Villanueva	Eric_C_Villanueva@newyorklife.com	(212) 576-3368
B21	Erin Dzierwa	erin_e_dzierwa@newyorklife.com	(347) 574-2102	OH, KY	Ari Zucker	Ari_I_Zucker@newyorklife.com	(212) 576-3875
B22	Matthew Simons	Matthew_P_Simons@newyorklife.com	(518) 610-2330	ME, NH, VT, NY (Buffalo Only 140-143)	Chris Martello	chris_martello@newyorklife.com	(212) 576-8015