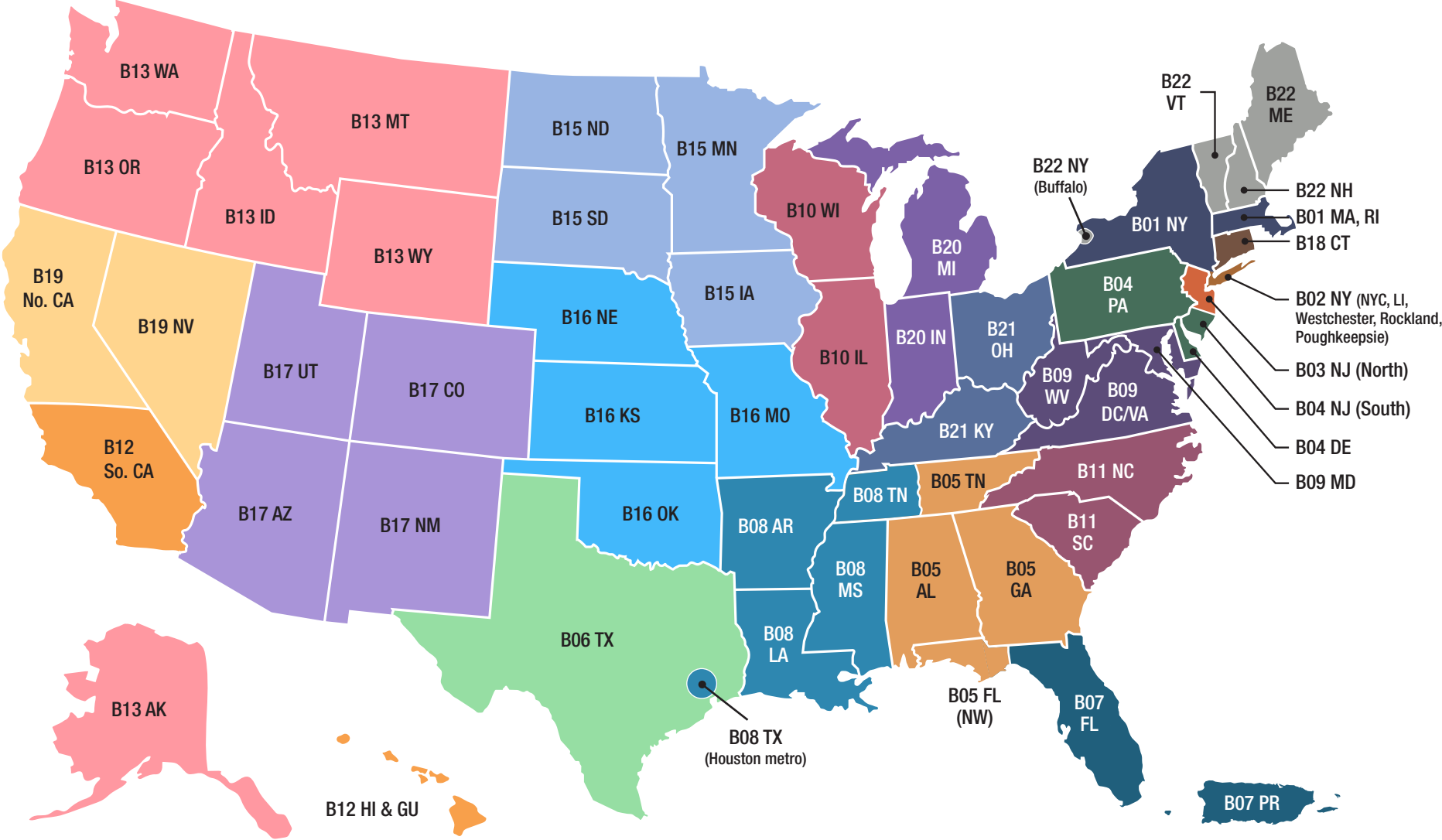


Retail Annuities Channel Map



Sales desk: 888-474-7725

For Broker-Dealer Use



Retail Annuities Sales Team

as of October, 2026

Philip Caminiti, Managing Director, Head of Sales and Relationship Management (212) 576-4633 • Michael Molinaro, Manager, Head of Internal Sales Desk (212) 576-5340

Territory #	External Wholesaler	Email	Phone	Territory	Internal Partner	Email	Phone
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B03	Jim Korn	Jim_Korn@nylim.com	(908) 418-8817	NJ (North, 070-079, 085-089), NYC Wire firms (100-102)	Meg McLean	Meagan_M_McLean@newyorklife.com	(212) 576-6283
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B19	Clayton French	Clayton_French@newyorklife.com	(510) 316-3539	CA (North), NV	Dylan Bischoff	Dylan_C_Bischoff@newyorklife.com	(212) 576-5557
B20	Steve Shrout	Steven_D_Shrout@newyorklife.com	(248) 568-6658	MI, IN	Eric Villanueva	Eric_C_Villanueva@newyorklife.com	(212) 576-3368
B21	Erin Dzierwa	Erin_E_Dzierwa@newyorklife.com	(347) 574-2102	OH, KY	Nick Donnelly	Nicholas_Donnelly@newyorklife.com	(212) 576-6869
B22	Matthew Simons	Matthew_P_Simons@newyorklife.com	(518) 610-2330	ME, NH, VT, NY (Buffalo Only 140-143)	Chris Martello	Chris_Martello@newyorklife.com	(212) 576-8015